



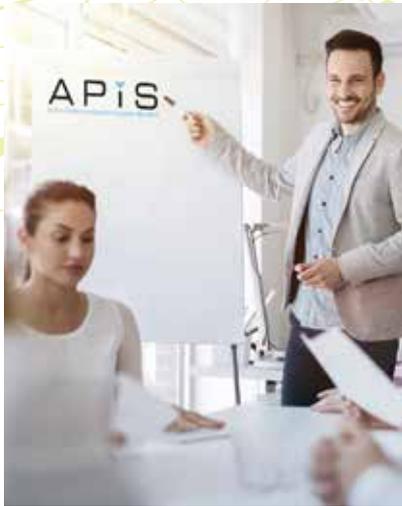
Services

APIS
Informationstechnologien GmbH

Training
Consulting
Facilitation

Professional and worldwide

THINKING ONE STEP AHEAD



APIS Informationstechnologien GmbH is a professional partner to reach intelligent solutions in the fields of FMEA, risk analysis, and functional safety. Introducing the powerful and user-friendly APIS IQ-Software on the market in 1992, our business has quickly become one of the leading software manufacturers in the FMEA industry worldwide.

At the same time, we provide qualified services to our numerous customers at home and abroad. Our team of experienced assistants from the fields of development, sales, support, and training helps you in all questions concerning our APIS IQ-Software. The services we provide range from individual consulting to team training to the facilitation of customer projects.

This brochure is intended to introduce you to the range of services offered by APIS. Enjoy reading,

Your APIS service team



TRAINING

As early as in 1992, we started supporting our customers in instructive and performance-enhancing seminars and workshops. More than 3,000 several-day events with over 35,000 satisfied participants prove our success.

Our events will teach you everything concerning the methodology and you will learn various facilitation techniques in order to create the FMEA. And we will provide you with the skills you need to optimally implement and professionally facilitate the FMEA. We will furthermore show you how to combine FMEA results with other methods such as Control Plan, DRBFM, or Functional Safety.

Owing to the close interaction of the APIS development and training divisions, we are always able to impart knowledge of the latest software version and explain the background for you to work efficiently. Furthermore, we pass your needs and demands on, thus providing you with the opportunity to take an active part in the development of future APIS IQ-Software versions.

We increase the learning effect of our seminars and workshops by means of significant and clearly structured documents, posters, and learning units in the APIS IQ-Software. The crucial factor for the high quality of our training services, however, is primarily the great personal commitment of our staff to each of our customers.

- ▼ Complete facilitation and organization of your FMEA
- ▼ Presentation of the developed FMEA

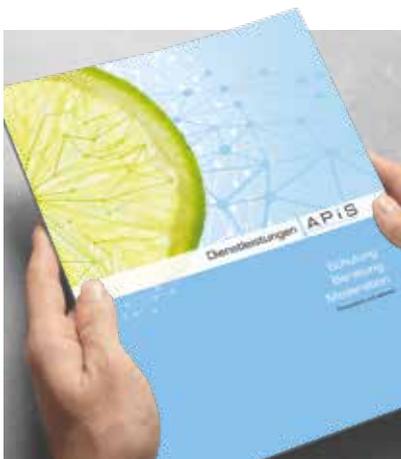


FACILITATION

- ▼ Basics of FMEA implementation
- ▼ Solving methodical problems
- ▼ Answering software questions
- ▼ Guided facilitation as "training on the job"

Do you lack the know-how or the time to facilitate the FMEA? Do you prefer focusing on other tasks? Benefit from our many years of experience in facilitating hundreds of customer projects for different products and processes.

We undertake the entire facilitation and organization of your FMEA and guide your team of specialists straight to the best results! And we will, of course, help you presenting the created FMEA.



CONSULTING

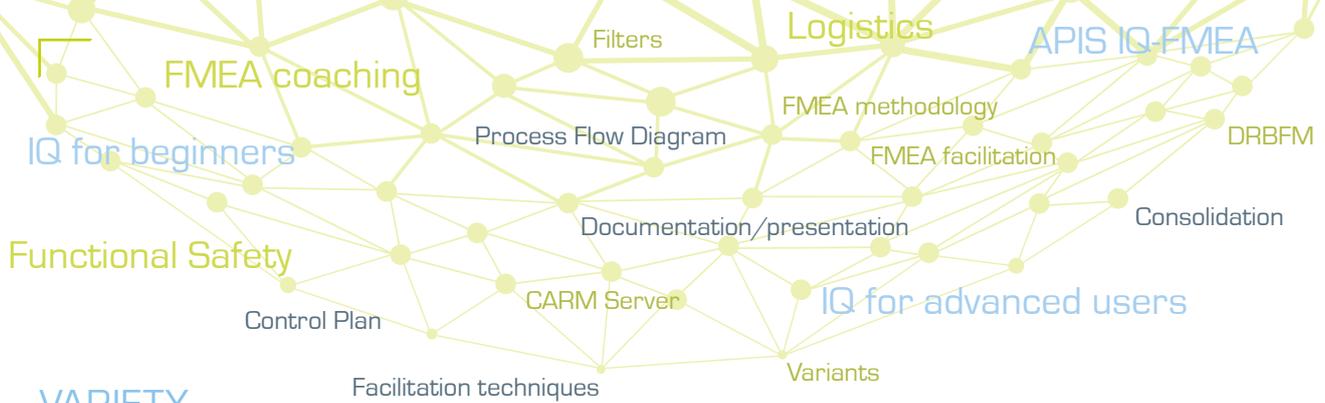
Based on many years of experience and expertise in the fields of safety and risk management, we assist you in all technical and methodical questions concerning the FMEA.

Do you intend, for instance, to introduce the FMEA into your company as an important part of quality management? We develop the basics together with you in order to implement the FMEA into your business processes and projects.

Are you already experienced in implementing FMEA and the APIS IQ-Software, but still encounter difficulties? We provide you with individual and flexible assistance in order to solve your methodical problems quickly and answer your software-related questions.

- ▼ One hundred percent personal commitment
- ▼ Professional facilitation
- ▼ Efficient handling of the APIS IQ-Software
- ▼ Significant and clearly arranged documents
- ▼ Optimal FMEA application

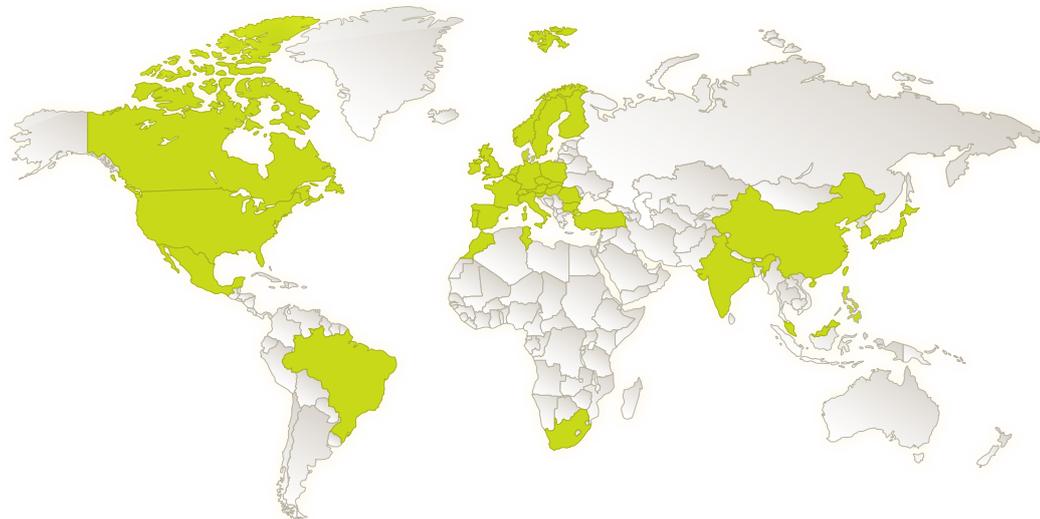
Or is it your intention to build up or improve your in-house facilitation expertise? Benefit from our guided facilitation as "training on the job". Or we may start the facilitation of your FMEA together with you and provide you with the basics and guidelines on how to continue the work on your own.



VARIETY

The varied training courses and workshops we offer provide you with the opportunity to acquire specific knowledge and build up your expertise step by step. Learn the basics of FMEA and the APIS IQ-Software in our seminars “FMEA Methodology”, “Basic Training”, and “Two-in-One”.

More specialized knowledge is imparted in our classes for advanced users, for example the “Expert Workshop”, “Facilitator Workshop”, or the workshop “Variants and reusing concepts”.



OPERATING WORLDWIDE

We meet the challenges of globalization and provide all our services worldwide in German as well as in English. Our trainers and facilitators have been to more than 30 countries to work for our customers. Wherever you may be located - we will bring our services to you. We would also like to welcome you to one of our various seminars at our modern classrooms at Wörth a. d. Donau or Braunschweig (Brunswick) in Germany.

We offer regular training courses and workshops also in other cities in Germany and other countries in places close to our customers. Furthermore, we offer other alternative possibilities to the attendance on site.

Contact us – we are there for you at any time.

We have already visited our customers in:

- | | | | |
|----------------|---------------|-------------|--------------|
| Austria | Germany | Malaysia | Slovakia |
| Belgium | Great Britain | Mexico | Slovenia |
| Brazil | Hungary | Morocco | South Africa |
| Bulgaria | India | Netherlands | Spain |
| Canada | Ireland | Norway | Sweden |
| China | Italy | Philippines | Switzerland |
| Czech Republic | Japan | Poland | Taiwan |
| Denmark | Korea | Portugal | Tunisia |
| Finland | Liechtenstein | Romania | Turkey |
| France | Luxemburg | Singapore | USA |

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